

REALTOR DEDUCTIONS

Client: _____

ID# _____

Tax Year 2011

The purpose of this worksheet is to help you organize your tax deductible business expenses. In order for an expense to be deductible, it must be considered an "ordinary and necessary" expense. You may include other applicable expenses. Do not include expenses for which you have been reimbursed, expect to be reimbursed, or are reimbursable.

| Sales | |
|-----------------------|--|
| Advertising | |
| Appraisal Fees | |
| Business cards | |
| Bank charges | |
| Clerical | |
| Client Gifts | |
| Courier Service | |
| Fees: | |
| Commissions Paid | |
| Escrow/Loan Fees | |
| Referrals | |
| Film/Processing | |
| Flowers/Cards | |
| Keys/Locksmith | |
| Lock Boxes | |
| Map Books | |
| Office Expense | |
| Open House | |
| Rent | |
| Sales Assistants | |
| Repairs | |
| Signs, Flags, Banners | |
| Food | |
| Software | |
| Photocopying | |
| Printing | |
| Tools | |
| Stationery | |
| Other _____ | |
| Other _____ | |
| Total | |

| Professional | |
|---------------|--|
| Seminars | |
| Continuing Ed | |
| Resumes | |
| Other _____ | |
| Other _____ | |
| Total | |

| Telephone | |
|-------------------|--|
| Long Distance | |
| Faxes | |
| Pay phone | |
| Cellular | |
| 2nd Line | |
| Beeper/Pager | |
| Answering Service | |
| Other _____ | |
| Other _____ | |
| Total | |

| Equipment | |
|----------------|--|
| Attache Case | |
| Calculator | |
| Desk | |
| Camera | |
| Chair | |
| Filing Cabinet | |
| Cell Phone | |
| Tape Recorder | |
| Telephone | |
| Other _____ | |
| Other _____ | |
| Total | |

| Vehicle & Travel | |
|---|--|
| See Vehicle, Travel & Entertainment Worksheet | |

| Professional | |
|------------------|--|
| Dues | |
| E & O Insurance | |
| Legal Fees | |
| Licenses | |
| Memberships | |
| Multiple Listing | |
| Publications | |

| Other Information | |
|-------------------|--|
| | |
| | |
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